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| QUESTION NO: 1 | |
|--|---|
| What refers to a Japanese style of management that is characterized by long-term em considerable job rotation, consensus-style decision making, and concern for the employee | nployment, slow promotions, oyee as a whole? |
| A. Theory T | |
| B. Theory T + | |
| C. Theory Z | |
| D . Theory Z + | |
| ANSWER: C | |
| | |
| QUESTION NO: 2 | |
| The annual accounting period adopted by a business is known as its: | |
| A. Natural business year | |
| B. Fiscal year | |
| C. Final year | |
| D. Monetary year | |
| | |
| ANSWER: C | |
| | |
| QUESTION NO: 3 | |
| Stock issued to owners is referred to as: | |
| A. Capital stock | |
| B. Owner stock | |
| C. Proprietor stock | |
| D. Principal stock | |
| | |
| ANSWED: A | |



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|--------|-----|-------|--------|---|------|------------|---|
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| A field that focus on t | the total organiza | ation rather tha | n the individual w | orker, delineating | the management fu | nctions of |
|-------------------------|--------------------|------------------|---------------------|--------------------|-------------------|------------|
| planning, organizing, | commanding, c | oordinating, and | d controlling is kn | iown as: | | |

- A. Unity of command
- B. Administrative principle
- C. Managerial fist
- D. Decision-making process

|--|

QUESTION NO: 5

The marketplace value of a brand based on reputation and goodwill is called:

- A. Brand equity
- **B.** Product impartiality
- C. Trade-marking
- D. Brand Identification

ANSWER: A

QUESTION NO: 6

The transfer of ownership by the host government to a domestic entity with payment of compensation is called:

- A. Expropriation
- **B.** Domestication
- C. Local content
- D. All of the above

ANSWER: A

QUESTION NO: 7

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A. Master scheduling

| An organization that is committed to total quality must apply it at which level? | |
|---|----------------------------|
| A. organizational level | |
| B. process level | |
| C. job level | |
| D . All of the above | |
| | |
| ANSWER: D | |
| | |
| QUESTION NO: 8 | |
| A database or data warehouse that allows a decision maker to conduct the intelligence phase of | decision making is called: |
| A. Data Management Module | |
| B. Data Modeling Module | |
| C. Data Information Module | |
| D. Data Processing Module | |
| | |
| ANSWER: A | |
| | |
| QUESTION NO: 9 | |
| The use of influence to motivate employees to achieve organizational goals is called: | |
| A. Planning | |
| B. Organizing | |
| C. Leading | |
| D. Controlling | |
| | |
| ANSWER: C | |
| | |
| QUESTION NO: 10 | |
| | ariad is called |
| Producing a plan to manufacture specific items or provide specific services within a given time p | enou is cailed: |

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| B. Run-on-time scheduling |
|--|
| C. Capability scheduling |
| D. Production activity scheduling |
| ANSWER: B |
| |
| QUESTION NO: 11 |
| A method used to forecast the supply of people for certain positions is called: |
| A. Succession analysis |
| B. Placement analysis |
| C. Replacement analysis |
| D. Affecting workforce |
| |
| ANSWER: A |
| |
| QUESTION NO: 12 |
| In database, different parts of the database are stored in the locations where they are accessed more often, |
| but they continue to be fully accessible to others through telecommunications |
| A. Distributed |
| B. Partitioned |
| C. Fragmented |
| D. Spontaneous |
| |
| ANSWER: C |
| |
| |
| QUESTION NO: 13 |
| QUESTION NO: 13 A long-term contract under which a borrower which a borrower agrees to make payments of interest and principal on specific dates to its holder is called: |
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| A long-term contract under which a borrower which a borrower agrees to make payments of interest and principal on specific dates to its holder is called: |

C. Mortgage D. Credit ANSWER: A QUESTION NO: 14 Which of the following is NOT the type of turnover? A. Involuntary turnover

- B. Functional turnover
- C. Faulty turnover
- D. Controllable turnover

ANSWER: C

QUESTION NO: 15

Minimum number necessary to be present at a meeting in order to transact business is called:

- A. Quota
- B. Quorum
- C. Voting trust
- **D.** Determination

ANSWER: B