# DUMPS SARENA

Selling HP Business Personal Systems
Hardware 2018

HP HP2-H62

**Version Demo** 

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What is a key performance selling point for the HP ProBook 600 G4 and EliteBook 840r G4 series?

- A. smooth glass clickpad for convenient and precise navigation
- B. internal piston hinge design and hyperbaric cooling system
- C. dual storage drive options for quick boot wake, and run time
- **D.** crystal clear QHD touch display for color-critical applications

#### **ANSWER: C**

#### **Explanation:**

https://store.hp.com/us/en/pdp/hp-elitebook-840r-g4-notebook-pc-%E2%80%93-customizable-2lg02av-mb

#### **QUESTION NO: 2**

Which feature of the EliteBook 840r G4 reduces the need for external storage and saves on boot time by running the system on a fast SSD, while maintaining access to a high-capacity HDD?

- A. self-encrypting drive
- **B.** automated network storage
- C. proximity based authentication
- **D.** dual storage drive support

### **ANSWER: A**

# **QUESTION NO: 3**

Which HP solution enables the users to respond to text messages using the PC's keyboard?

- A. HP PhoneWise
- B. HP Premium Collaboration Keyboard
- C. HP Sure Run



D. HPWorkWise

#### **ANSWER: A**

#### **Explanation:**

https://www.microsoft.com/en-pk/p/hp-phonewise/9p86dnn997bf

Never take your phone out of your pocket or purse! HP PhoneWise directly connects your smart phone to your PC enabling key features such as: • Take calls through your PC's speakers or connected headset • Respond to text messages using your keyboard • Receive your favorite application's notifications

#### **QUESTION NO: 4**

A client wants user and workplace-centric solutions and has approached HP for help. Upon covering everything related to the workplace, work force, and the client's work style, HP seeks a holistic view of the client's situation and requirements.

Which two key questions would help HP better understand the client's business requirements? (Choose two.)

- A. Does the client have a customer segmentation model?
- B. What is the client's vision of the Office of the Future?
- **C.** Where to start the process and how to progress?
- **D.** What tools does the client use to design the floor plan?
- **E.** How much revenue does the client want to generate?

#### ANSWER: B C

#### **QUESTION NO: 6**

Which application disables the touchscreen, keyboard, and clickpad, so you can quickly wipe down the notebook without shutting your system down?

- A. HP Easy Clean
- B. HP Secure Erase
- C. HP Sure View
- D. HP Sure Click

#### ANSWER: A

# **DUMPSQARENA**

## **Explanation:**

https://www8.hp.com/us/en/solutions/healthcare/elitebook840hc.html Clean quickly with smart technology

Get back to patients fast with the built-in HP Easy Clean app15, which disables the touchscreen, keyboard, and clickpad so you can quickly wipe down the notebook without shutting your system down.

# **QUESTION NO: 7**

Which two features of HP EliteOne 800 G4 23.8" NT Healthcare Edition AiO enable a robust collaboration experience that makes telemedicine possible? (Choose two.)

- A. guest video ingest module
- B. bi-directional noise cancellation software
- C. wireless display module
- D. dual-facing pop-up camera
- E. virtual banker solution

# **ANSWER: B D**

# **Explanation:**

http://www8.hp.com/h20195/v2/GetPDF.aspx/c05535540.pdf

#### **QUESTION NO: 8**

HP has recommended its commercial desktop portfolio to one of its clients to help them analyze large amounts of data, look at clearer images, and finalize deliverables.

What are two additional client benefits of the HP commercial desktop portfolio? (Choose two.)

- **A.** Low total cost of ownership (TCO)
- B. Robust security features
- C. Lower software deployment costs
- D. Focus on immediate results
- E. Better customer segmentation

#### **ANSWER: A B**