DUMPSARENA

SAP Certified Development Associate - SAP Cloud for Customer 1911

SAP C_C4H460_01

Version Demo

Total Demo Questions: 10

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QUESTION NO: 1

Which of the following actions can you perform using the administrator adaptation function? Please choose the correct answer.

A. Create an extension field and define its properties.

B. Validate values for an extension field based on another field.

C. Create a code list restriction for standard and extension fields.

D. Enter default extension field values based on business logic.

ANSWER: A

QUESTION NO: 2

Which elements can you define during fine tuning? There are 2 correct answers to this question

A. Routing rules

B. Sales territory hierarchy level

C. Account hierarchy

D. Sales Assistant

ANSWER: B D

QUESTION NO: 3

Which of the following granularities can you use to define discount lists in SAP Hybris Cloud for Customer?

There are 2 correct answers to this question.

A. Overall Customer Group Discount

B. Customer Specific Territory Discount

C. Customer Specific Product Discount

D. Customer Specific Sales Organization Discount

ANSWER: A C

QUESTION NO: 4

A user is assigned to work centers that contain the same view, in the first work center, the user has unrestricted read and write access, in the second work center the user had read only access.

Which access rights does the user get for this view in both work centers? Please choose the correct answer.

A. Restricted Read and Write access

B. Unrestricted Read and Write access

C. Unrestricted read access and restricted write access

D. Restricted read access and unrestricted write access

ANSWER: B

QUESTION NO: 5

A user reports an incident. The administrator determines that this incident needs to be reviews by SAP Support. What is the NEXT STEP the administrator must perform in SAP C4C? Please choose the correct answer

A. Respond to the requestor

B. Take over the incident

C. Forward the incident to the provider

D. Create a service request with SAP Support

ANSWER: C

QUESTION NO: 6

Which of the following configuration options can you use to restrict Lead conversion actions? Please choose the correct answer.

A. Sources

B. Qualifications

C. Reasons

D. Status

ANSWER: B

QUESTION NO: 7

Which features are available when you create a sales forecast? There are 2 correct answers to this question.

A. Multi-level overrides

B. Multi-dimensional forecasting

C. Multi-level categorization

D. Multi-dimensional rules

ANSWER: A B

QUESTION NO: 8

What benefits does SAP Hybris Cloud for Customer provide during the visit planning phase? There are 2 correct answers to this question.

A. Customer product lists are shown.

B. Map-based route planning is supported.

C. Current service tickets with high priority are integrated.

D. A calendar view contacting visit details is integrated.

ANSWER: B D

QUESTION NO: 9

Which of the following objects can you integrate with SAP CRM? There are 2 correct answers to this question.

A. Vendors

B. Social media profiles

C. Opportunities

D. Service requests

E. Van stock

ANSWER: B C D

QUESTION NO: 10

Restriction rules can be assigned to work center views within a business role if they're based on which of the following authorization elements?

Please choose the correct answer.

A. Access Context

B. Access Restriction

C. Access rights

D. Access Control

ANSWER: A

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