DUMPSARENA

Nutanix Certified Sales Representative (NCSR): Level 2

Nutanix NCSR-Level-2

Version Demo

Total Demo Questions: 6

Total Premium Questions: 43

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QUESTION NO: 1

A customer needs to reduce the number of highly paid IT specialistsrequired for the management ofstorage and virtualization. Which Nutanix product should you proposeto solve this problem?

A. Xi

B. Prism

C. AFS

D. Sizer

ANSWER: B

QUESTION NO: 2

Which two 3rdparty x86 servers are included in the Nutanix hardware compatibility list (HCL) as validated Nutanix software rather than OEM?

(Choose 2)

A. Oracle SPARC Severs

B. IBM Power Servers

C. HP ProLiant Servers

D. Cisco UCS Servers E . Huawei servers

ANSWER: C D

QUESTION NO: 3

An AWS customer is experiencing the financial impact of public cloudlockin and requires long termflexibility and choice across clouds.

Which Nutanix product can help with multicloud platform?

A. Calm

B. AHV

C. Xi

D. AFS

ANSWER: A

QUESTION NO: 4

How is the Prism User Interface accessed?

A. From a storage array

B. From a locally installed Windows application

C. Through the Nutanix Marketplace

D. Via any webbased browser

ANSWER: D

QUESTION NO: 5

What is the website address to access the Nutanix hosted demo?

A. demo.nutanix.com

B. portal.nutanix.com

C. mynutanix.nutanix.com

D. www.nutanix.com/demo

ANSWER: A

QUESTION NO: 6

A customer is evaluating Microsoft Exchange, but is under the impression that Nutanix is less than ideal platform for Exchange. What should you highlight in this situation?

A. The Hypervisor agnostic capabilities of Nutanix align with Microsoft mandate to run Exchange on HyperV

B. As mailbox grow in number and size, isolating the compute and storage will reduce performance degradation

C. Nutanix has a platform that combines compute and storage into a single appliance and allows for predictive mailbox growth for individual users

D. Nutanix has an Exchange Solution Reviewed Program (ESRP) that has been validated by Microsoft for 50,000 customers

ANSWER: C

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