DUMPS ARENA

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP) (beta)

Microsoft MB-920

Version Demo

Total Demo Questions: 10

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Topic Break Down

Topic	No. of Questions
Topic 1, New Update 2	38
Topic 2, New Update 1	49
Topic 3, Describe Dynamics 365 Supply Chain Management	15
Topic 4, Describe Dynamics Finance	17
Topic 5, Describe Dynamics 365 Commerce	4
Topic 6, Describe Dynamics 365 Human Resources	7
Topic 7, Describe Project Operations	7
Topic 8, Describe Shared Features	13
Total	150

QUESTION NO: 1 - (HOTSPOT)

A company implements Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Statements	Yes	No
Users can associate one or more price lists with a customer, an opportunity, or a quote.	O	O
Revenue recognition can be performed at set project milestones.	O	O
A project task can have different prices for two different resources.	O	O

ANSWER:

Statements	Yes	No
Users can associate one or more price lists with a customer, an opportunity, or a quote.	O	O
Revenue recognition can be performed at set project milestones.	O	O
A project task can have different prices for two different resources.	O	O

Explanation:

Statements	Yes	No
Users can associate one or more price lists with a customer, an opportunity, or a quote.	●	○
Revenue recognition can be performed at set project milestones.	●	○
A project task can have different prices for two different resources.	●	○

QUESTION NO: 2 - (DRAG DROP)

A company uses Dynamics 365 Supply Chain Management.

You need to recommend costing methods for the company.

What should you recommend? To answer, drag the appropriate costing methods to the correct scenarios. Each costing method may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content

NOTE: Each correct selection is worth one point.

Costing methods

FIFO

Average

LIFO

Standard

Answer Area

Scenario	Costing method
Items have a limited shelf life, and cost of items varies significantly.	Costing method
Cost is critical and is preset based on an estimate.	Costing method
Product costs change often, and items are mixed together during manufacturing processes.	Costing method

ANSWER:

Costing methods

FIFO

Average

LIFO

Standard

Answer Area

Scenario	Costing method
Items have a limited shelf life, and cost of items varies significantly.	FIFO
Cost is critical and is preset based on an estimate.	LIFO
Product costs change often, and items are mixed together during manufacturing processes.	Average

QUESTION NO: 3

A construction services firm plans to standardize financial and payroll functions including the capability of adding timesheets to track work and costs for community improvement projects. You need to recommend a solution for the company. What should you recommend?

A. Power Platform

B. Dynamics 365 Project Operations

C. Dynamics 365 Supply Chain Management

D. Dynamics 365 Human Resources

ANSWER: B

QUESTION NO: 4

A construction services firm plans to standardize financial and payroll functions including the capability of adding timesheets to track work and costs for community improvement projects. You need to recommend a solution for the company. What should you recommend?

A. Dynamics 36S Human Resources

B. Dynamics 36S Project Operations

C. Power Platform

D. Dynamics 365 Supply Chain Management

ANSWER: B

QUESTION NO: 5

A company uses Dynamics 365 Human Resources. The company establishes a new department and hires employees to staff the department The company wants to manage annual employee reviews.

What are two capabilities of Dynamics 365 Human Resources performance management?

Each correct answer presents a part of the solution.

NOTE: Each correct selection is worth one point.

A. Personnel actions

B. Goals

C. Competencies

D. Performance journals

ANSWER: B D

A company is implementing Dynamics 36S Commerce for retail operations and Dynamics 36S Supply Chain Management for warehousing and financial operations. You need to import small groups of new customers and edit existing customers. Which two tools should you use? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

A. Data upgrade tool

B. Data management workspace

C. Microsoft Dynamics Office add-in for Microsoft Excel

D. Microsoft Dynamics Office add-in for Microsoft Word

ANSWER: B C

A company uses Dynamics 36S Supply Chain Management to manage production facility assets.

A shop floor worker reports that a heating element in a hot water heater has stopped working and needs to be replaced.

The shop floor manager recommends that all water heaters be checked for signs of failure.

You need to check and replace any failing heating elements in the facility.

What should you use? To answer, drag the appropriate concepts to the correct descriptions. Each concept may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Objects		Answer Area	
Asset	Asset BOM	**Description**	**Object**
Asset management	Attributes	Track replacement parts for a heating element.	
		The amount of hot water that the heater must be able to generate.	

ANSWER:

Objects		Answer Area	
Asset	Asset BOM	**Description**	**Object**
Asset management	Attributes	Track replacement parts for a heating element.	Asset BOM
		The amount of hot water that the heater must be able to generate.	Attributes

Explanation:

Objects	
Asset	Asset BOM
Asset management	Attributes

Answer Area

Description	Object
Track replacement parts for a heating element.	Asset BOM
The amount of hot water that the heater must be able to generate.	Attributes

QUESTION NO: 8

An international hotel company implements Dynamics 365 Finance.

You need to help the hotel company identify email integration capabilities.

What are two valid use cases for sharing Dynamics 365 Finance documents with customers by using email integration? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

A. The company sends statements to customers based on request.

B. Customers negotiate prices for hotel reservations with company agents by using their personal email addresses.

C. A customer registers a complaint online regarding their stay at any of the company's hotels.

D. The company emails invoices to customers after their hotel stay.

ANSWER: B D

QUESTION NO: 9 - (HOTSPOT)

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	O	O
You can specify only one source of funding in a project contract.	O	O
The type of project that you create for a project contract determines the method that you use to invoice project customers.	O	O

ANSWER:

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	O	O
You can specify only one source of funding in a project contract.	O	O
The type of project that you create for a project contract determines the method that you use to invoice project customers.	O	O

Explanation:

Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	◉	○
You can specify only one source of funding in a project contract.	○	◉
The type of project that you create for a project contract determines the method that you use to invoice project customers.	◉	○

Reference:

https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-contracts

QUESTION NO: 10

A company uses Dynamics 36S Commerce. The company is launching a new product line for select stores.

The company wants to ensure that stores participating in the launch receive the new products. Stores that are not participating in the launch must not be able to order the products.

You need to recommend a method to help the company launch the new product hne.

What should you recommend?

A. Define products for distribution using product assortment.

B. Define products for distribution using security roles.

C. Control product distribution using purchase agreement.

D. Control product distribution using trade agreement.

ANSWER: B